RideKC STREETCAR™

KC Streetcar Operations & Maintenance Services
RFP #26-KCSA-10

Pre-Proposal Conference
November 5, 2026

Agenda

- Propose & Overview
- Schedule & Key Dates
- RFP Process & Evaluation
- Scope of Work
- Questions & Answers

Purpose & Overview

- Seeking operations and maintenance (O&M) contracted services for the 6.5-mile KC Streetcar system.
- Selected O&M Contractor will begin at the conclusion of the existing contract term, which expires April 30, 2028 (unless an earlier date is agreed upon).
- Multi-step RFP process based on technical and cost criteria.
- Contract is anticipated to include 5 years of revenue operations with options for additional 5-year terms.

Proposal Calendar | Key Dates

RFP Advertised and Issued	October 16, 2026
Pre-Proposal Conference	November 5, 2026
Questions, Comments and Requests for Clarifications Due	November 12, 2026 (2:00 p.m. Central)
KCSA's Response to Questions, Comments and Requests for Clarification	November 19, 2026
RFP Closing	December 22, 2026 (2:00 p.m. Central)
Evaluations/Interviews (if required)	January 2027

RFP Process

- Indicate interest by email to Nial Champ, Finance Manager, at finance@kcstreetcar.org
  - Must be received by December 15, 2026
  - Reference RFP title in subject line (KC Streetcar 2026 O&M Services)
- KCSA will send a secure file link (Google Drive) where proposers can upload documents
  - For those who have already notified of interest, links will be emailed this week
- Proposals must be received no later than 2:00pm central on December 22, 2026
  - Initial submittals should include Volume 1 - Technical Proposal and Volume 2 - Contractual Documents; Initial submittals should not include Volume 3: Price Proposal
  - Details on submittal documents can be found in Section 5 of the RFP
  - Required forms are included in the Attachments of the RFP
- Following upload of all document, proposers should email Nial Champ, Finance Manager, at finance@kcstreetcar.org, to confirm receipt

RFP Process Cont'd

- Selected proposers will be asked to provide a price proposal
  - Attachment forms can be found on the website posting (excel format)
  - Forms should be submitted in both excel and PDF format
  - Following upload of additional price documents, proposers should email Nial Champ, Finance Manager, at finance@kcstreetcar.org, to confirm receipt

RFP Evaluation Criteria

- Firm Experience & Qualifications – Proposer demonstrates necessary firm experience, skills and qualifications. Includes evaluation of any proposed subcontractor(s). (25 Points)
- Key Personnel – Evaluation will include qualifications and experience of the Project Manager and other key Management personnel. (25 Points)
- Approach to Program Management – Evaluation of proposed management approach to key elements including program management, capacity, equipment, and staffing approach needed to successfully perform the required services. (25 Points)
- Cost/Pricing – Only scored after Volume 3 is submitted. (25 Points)

Scope of Work

- Detail on the intended scope of work is included in Section 3 of the RFP.
- An overview of system assets is included in Appendix A.
- Appendix B provides base service levels for the full system by day of week and an annual summary (including revenue service span, frequency, and peak vehicle requirements).
- The existing O&M Contractor organizational chart is included in Appendix C. Should Proposers intend to deviate from the existing organizational chart (either in structure or quantity of positions) it should be justified in the proposal, and a new proposed organizational chart should be provided.
- Questions or clarifications on the scope of work or proposal requirements can be discussed now or provided in writing by November 12, 2026 no later than 2:00pm central.

Questions?

- All questions received during the pre-proposal conference (or received in writing to Nial Champ, Finance Manager, at finance@kcstreetcar.org) will be documented with responses and uploaded to the website posting: https://kcstreetcar.org/request-for-proposals/

Pre-Proposal Conference Attendees

Attendees of the Pre-Proposal Conference held on 11/5 are listed below.

Name	Firm / Agency Name
Lauren Krutty	Kansas City Streetcar Authority
Tom Gerend	Kansas City Streetcar Authority
Nial Champ	Kansas City Streetcar Authority
Ralph Davis	Kansas City Streetcar Authority
Scott Perry	Herzog Transit Services, Inc.
Ed Byers	Herzog Transit Services, Inc.
Rayanne Roberson	Herzog Transit Services, Inc.
John Schlegel	Herzog Transit Services, Inc.
Kyoji Lino	Sumitomo Corporation of Americas
Ignacio Alegria	CAF USA
Raul Nestor	CAF USA
Alexander Zicca	Keolis North America
Gerald Francis	Keolis North America
Nick Matys	Keolis North America